



AFPA's FOOD SAFETY:
Prerequisite Programs
Equipment; Sanitation &
Pest Control
Feb. 24 Calgary

Developing your Allergen
Management Plan
April 11-12 Edm.

HACCP IV & V
April 25-28 Calgary

Certified HACCP Auditor
May 2-3 Calgary

**International Food
Symposium**
March 10&11 Calgary
The Innovators
403-215-4545

**Meat Industry
Convention**
March 4-6 Kananaskis
melody@afpa.com

**Product Presentations to
the Pacific NW**
March 15, 16 Edm. & Calg
AFPA Edm. To register

Global Links
May 25-27 Calgary
iris@irismeck.com

**AFPA's AGM & Golf
Classic** June 22, 23
Mark your calendar!

AFPA Calgary
P 403-201-3657
F 403-201-2513

AFPA Edmonton
P 780-444-2272
F 780-483-7590
info@afpa.com
www.afpa.com



**MEAT INDUSTRY CONVENTION &
TRADE SHOW
PLAN TO ATTEND**

Don't miss it! March 4-6 2005, in Kananaskis. For more info, on booth space (only 2 left) or attending the convention contact Melody at AFPA Calgary or email melody@afpa.com draft agenda is available at <http://www.afpa.com/opp/meatTS05.shtml>

**MEAT SECTOR - STANDARDS FOR
TRAINING**

The meat sector has been talking about training standards for a number of years in 2004 they took the matter to the next step & applied for research funding from the National Beef Industry Development Fund. In December this funding was approved & AFPA was appointed as the project manager. Over the next year or so the committee will be overseeing the project that will begin with sector wide research, then determine sector standards & conclude by developing or identifying required training resources. The committee (chaired by Scott Dundas) is working to build the widest possible representation in the sector & is very interested in finding new participants. For further info, you can contact Scott at 403 442-4202 or AFPA, 403 201-3657 ext. 22. Alternatively, updates will be posted on the AFPA website.

PLANT FLOOR SUPERVISORY TRAINING

AFPA is planning to run the Plant Floor Supervisory Training program late March in Red Deer. This industry-specific training course is eligible for funding support from AFPA's Skills Development Initiative. For more info or to sign up, call Bill at 403 201-3657 x22 or email training@afpa.com.

**ACCESS U.S. SEMINAR
March 9, 2005 Calgary**

Want to gain an edge in the U.S. Market? Opportunities, procedures & regulations for marketing food products & livestock into the U.S. are the topics at the seminar sponsored by AFPA, AB Economic Dev. & Agriculture & Agri-Food Canada. Guest speakers include the U.S. Food & Drug Admin who will discuss the Bio-Terrorism Act & Prior Notice legislation; an Agriculture & Agri-Food specialist from the U.S. & a speaker on U.S. market trends. To register contact AFPA (780) 444-2272.

Food Safety & Quality

ASK us how to save 50% on ALL courses, as well as Customized on-site training.

Courses are planned for the 2005 year, visit our online calendar for dates.

- * HACCP I – Documenting Your HACCP Prerequisite Program – **Van. March 14-15**
- * HACCP II – Developing Your HACCP Plan – **Van. March 16-18**
- * HACCP III: Train the Trainer – **Calgary, Feb 14-15**
- * Developing Your Allergen Management Plan - **Van. Mar 31-Apr 1 & Edm. Apr 11-12**

We continue to offer 3rd party auditing services & GAP assessments, to assist companies towards HACCP Accreditation. **Visit us at www.afpa.com/sng.** Or contact Jan or Spring in the Calgary office.



The Blackfoot Inn is pleased to announce the appointment of **Mrs. Carrie Larose** to the position of **Director of Sales**.

Please take this opportunity to meet with Mrs. Carrie Larose to discuss group bookings or any meeting requirements you may require at 252-2253 ext. 1712.

Service Comfort Reliability
www.blackfootinn.com

Agri Value-Added Investor Network Being Considered


Creating an agrivalue investor network...a not for profit, province wide network of angels interested in agrivalue opportunities...we have a chance to make it happen! AAFRD, through Keith & Associates, is in the process of validating the creation of just such a network.

"We are at an important point in the creation of the network" says Keith, President of Keith & Associates. "We need Letters of Support signed by Investors & by Champions & Associates who want to be part of, or are interested in being a sponsor."

It is important to note that the network does not yet exist & therefore requests for funding cannot be dealt with at this time. AB's agrivalue industry is greatly enhanced when companies can find the capital they need to grow & be successful. Anyone who would like to receive a full info pkg, contact Corey at 403 225 4129



Go where the action is. AFPA offers cost sharing for food processors traveling to select industry events. Funding is available for participants only, not exhibitors. If the upcoming shows are of interest to you contact 444-2272. x224 or check out www.afpa.com for a complete list of eligible shows.

 FOODEX Japan, March 8-11 is now Eligible for support.

Grocery Showcase West - Mar 6-7, 2005 Vancouver
<http://www.cfig.ca/grocerywest/about.asp>

Snack Food Assoc Snaxpo Mar 12-15, Ft. Lauderdale
www.snaxpo.com/snaxpo/index.html

International Food & Drink Exhibition Mar 13-16, England
www.freshrm.co.uk/page.cfm/link=8

Food Safety Summit March 16-18 Washington
www.foodsafetysummit.com/

Food Ingredients China March 17-19
www.chinafoodadditives.com/d_e.htm

Natural Products Expo West March 17-20, Anaheim
www.expowest.com/

Pizza Expo March 30 - April 1, Las Vegas
www.pizzaexpo.com

SIAL Montreal April 13-15
www.sialmontreal.com/home.ch2

National Restaurant Association Show
 May 21-24, Chicago, Illinois
www.restaurant.org/show/

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Any member wishing to place an ad on the NEW AFPA Classified email [melody@afpa.com](mailto:melody@afpa.com). This is a free member service. Visit the AFPA web today!

**NUTRITIONAL LABELLING**

**Nutritional Labelling services, including consulting & training, available for 50% cost-sharing, ask us how you can save money!!!** We can help consult on what you need to do to comply with the new regulations, what Nutrition Facts table to put on your product. Also, member labs offer reduced pricing for analysis, ask us more. **Time**

**is running out for the mandatory Nutrition Facts table to go on your product; the deadline is December 12, 2005.** Call Spring in the Calgary office for more info or visit [www.afpa.com/lab](http://www.afpa.com/lab).

**Health and Safety – AFPA Your Certifying Partner**



Spring 2005 Health and Safety Classes  
 Lots of space still available!

For more information call Audrey Clancy at 403-201-3657 x28 or email [audrey@afpa.com](mailto:audrey@afpa.com)

|                                     | Calgary     | Edmonton  |
|-------------------------------------|-------------|-----------|
| Auditor Training                    | Mar 22 & 23 | Mar 15&16 |
| Hazard Assessment                   | Mar 3       | Feb 28    |
| Incident/Accident Investigation     | Mar 4       | Mar 1     |
| Roles/Responsibilities for Managers | Mar 21      | April 1   |
| WHMIS                               |             |           |
| Train the Trainer                   | Mar 8       | Mar 10    |

**CANADIAN CULINARY FEDERATION CONVENTION 2005 – EDMONTON June 8-12**



For trade show registration or sponsorship opportunities visit [www.ccfcc.ca](http://www.ccfcc.ca) or contact 780-428-1045

**PRODUCT PRESENTATION TO THE PACIFIC NORTHWEST**

Are you interested selling food products in the Pacific Northwest market? March 15-16, AFPA & AED are planning to bring PNW market specialists to Edm & Calgary to discuss market insights, doing business with a retail chain, product requirements & market entry strategies. A limited number of companies may meet with specialists for product presentations and consultations. For info & registration details contact Michelle at AED 422-7103 or Gail at AFPA 780-444-2272 .



**Putting food safety on the line – contact AFPA!**



## MULTI-TEMPERATURE DISTRIBUTION CENTRES

- Dry, Cooler, Freezer & Deep Freezer
- Calgary, Saskatoon & Winnipeg
- Order Fulfillment & Case Picking
- RF, EDI & Barcoding
- Delivery to most points in Western Canada
- Food Safety Programs – Pest Control, HACCP, CFIA
- Date Code Rotation & Tracing

[www.westco.ca](http://www.westco.ca)  
[Info@westco.ca](mailto:Info@westco.ca)  
 (204) 475-5570



"...serving the global food industry."



## Welcome! NEW AFPA MEMBERS

- ✦ Atlas Cold Storage 403-720-6312  
[www.atlascold.com](http://www.atlascold.com)
- ✦ CMP Classic Automotive Ltd.  
[www.cmpclassic.com](http://www.cmpclassic.com) 403-207-1000 x1198  
Contact Evan about the members buying plan with only a 2% markup from dealers cost or [www.afpa.com/abo/discount.shtml](http://www.afpa.com/abo/discount.shtml)
- ✦ PBR Laboratories 780-450-3957  
[www.pbr.ca](http://www.pbr.ca)
- ✦ Premium Sausage Inc. 403-832-2224  
[www.premiumsausage.ca](http://www.premiumsausage.ca)
- ✦ Sterling Press & Packaging 204-482-8999  
[www.sterlingpackaginginc.com](http://www.sterlingpackaginginc.com)
- ✦ Valley Meat Packers Ltd. 780-675-5881

For more info

[www.afpa.com/mem/directory.cgi](http://www.afpa.com/mem/directory.cgi)

Congrats to **H. Tymoczko**  
and **C. Brosnikoff**  
winners of the Good Food  
Prepared with Pride  
gift baskets promoted through  
Flavours Magazine.

### Need financing or investment capital for your business?

If you operate an Alberta-based, agri-business or agri-processing business or small business, AFSC can create a custom financial package for:

- purchasing real estate, buildings, equipment or shares,
- working capital expenditures, or
- building export market opportunities.

We also offer special agri-processing financing programs to help achieve your goals.

### Considering beef processing or marketing opportunities?

- Our Beef Product and Market Development Loan Program (BPM DLP) offers capital to enhance slaughter capacity, processing and market opportunities for Alberta beef, primarily over 30 months of age, to Canadian-licensed agri-processors.

### Scaling-up production at the Leduc Food Processing Development Centre or the Agrivalue Processing Incubator?

- If you are a client of the center, our Agrivalue™ Processing Loan Program can assist you to scale up production within the center, or move to external, commercial premises when market demand and viability have been demonstrated.

### Purchasing shares? Need capital to invest in value-added agriculture or rural business projects?

- Ask about our Project Investor Loan Program.

### Want to grow your export opportunities?

- We provide export financing and export credit guarantees to enhance your market opportunities.

For more details, speak with an AFSC professional lender, to locate an office near you, or join our mailing list, contact:



1-800-661-3811  
[AFSC.Commercial@AFSC.ca](mailto:AFSC.Commercial@AFSC.ca)  
[www.AFSC.ca](http://www.AFSC.ca)

### CALL FOR NOMINATIONS

The Agriculture and Food Council is an industry organization representing all links in Alberta's agri-food chain. Council seeks to support the industry in achieving its long-term goals of increasing Alberta's share of world food, agriculture and agribusiness markets; improving sustainable resource and environmental management; and engaging industry and society in building understanding, awareness and capacity to learn, adapt, lead and improve quality of life.

Council is currently seeking nominations for individuals to sit as members of Council for a 3-year term.

For more info [www.agfoodcouncil.com](http://www.agfoodcouncil.com).  
 Deadline **March 1, 2005**.