



**Manufacturing  
Innovation Fair**

March 7 SAIT 1-4pm  
Brian McCready 780-426-6622

**Nutritional Labelling**

March 11 Edm.  
March 12 Leth.  
March 13 Calg.

**U.S. Biosecurity  
Regulations**

March 18 Edm.  
March 19 Airdrie

**U.S. Private Label  
Opportunity**

March 19 PM Airdrie

**Cdn Assoc. of Family  
Enterprises**

Lunch & learn  
workshop Key note by  
Laura Secord  
Chocolates March 21  
[Sylvia.roosen@career-partners.com](mailto:Sylvia.roosen@career-partners.com)

**Report on Best  
Practices Study /  
Survey**

March 27 Mayfield Inn  
Edm More Info to  
follow.

**ARFEX**

April 8-9 Edm  
Call 780-444-9496

**AFPA's AGM**

Industry Builders  
Award Dinner  
June 4 Calgary

**AFPA GOLF CLASSIC**

Kananaskis  
June 5

AFPA Calgary  
PH: 403-201-3657  
Fax: 403-201-2513

AFPA Edmonton  
PH: 780-444-2272  
Fax: 780-483-7590

[info@afpa.com](mailto:info@afpa.com)

**SPRUCE MEADOWS EXHIBIT OPPORTUNITY**

June 6-8, 2003 we are invited back to exhibit, demo & in some cases sell Alberta products at the National Tournament. Space is very limited and if you are interested contact Melody. You must have a manned booth for all hours of the show (noon-9pm on Friday; 10-6pm on Saturday & Sunday). Booth cost is \$250 + gst.

**SKILL DEVELOPMENT INITIATIVE (SDI)**

Your worker's training needs + AFPA's SDI fund = value to your bottom line. Through the SDI, AFPA will provide funding to you for a wide range of skill development programs & services to enhance the skills of your workers. Call Janet 403-201-3657 x 22 for more info. & guidelines for submitting a proposal to access funds.

**U.S. Biosecurity Regulations**

The Impact of Biosecurity & Access to the US Market by U.S.F.D.A. March 18 AM in Edmonton & March 19 AM in Airdrie. Includes changes to export regulations by CCRA. See attached registration information.

**U.S. Private Label Opportunity**

**March 19 PM, Airdrie** Accessing U.S. private label market. See attached registration information.

**NUTRITIONAL LABELLING WORKSHOPS**

It is now the LAW!! The new nutritional labelling requirement will affect your business:

- 1) Claims you currently make "light", "low fat", "good source of", etc. can't be used without the new label.
- 2) Your current packaging & equipment may not accommodate the new laws.
- 3) Your product liability could increase significantly!

Your business needs to attend the nutritional labelling information & training session – Register now!

Edmonton March 11; Lethbridge March 12; Calgary March 13

<http://www.afpa.com/main.shtml> "what's new" for registration information.

**MEMBERS BENEFITS & GROUP DISCOUNT**

- Petro-Canada Superpass Program
- PWI Insurance – Group Medical & Dental
- Primus – Long distance savings 5.9 cents anytime, anywhere
- Vehicle Lease / Purchase agreement – The hassle free experience.
- Nutritional Analyses reduced pricing.
- Insurance Program
- Logistic Solutions

Contact [melody@afpa.com](mailto:melody@afpa.com) for more information.

It is our goal to ensure that Alberta business has access to the financing they need to succeed. Don't let a lack of capital keep you from growing your business.

How can AFSC Commercial help?

We take a personal approach to lending. Spending the time to understand your business, our team can help you put together a proposal to attract the financing you need.

We will work with you to create a solution.

AFSC Commercial - we're *Turning Opportunity into Enterprise*

**FIND OUT MORE  
CALL 1-800-661-3811**

Or, visit our website.  
[www.AFSC.ca](http://www.AFSC.ca)

**WELCOME NEW AFPA MEMBERS**

- ➔ Mountain Meadows Food Processing 780-961-2470 Manufacturing peabutter.
- ➔ Big 4 Motors Ltd. 403-252-6671 Automobile dealer.
- ➔ Nebs Business Products – 604-309-7736 Printing & marketing material.
- ➔ Natures Nutraceuticals Inc. 403-362-7507 Grower & processor of organic certified cold pressed oils.
- ➔ Olivier's Candies Ltd. 403-266-6028 Manufacturer, wholesaler & retailer of chocolates & candy.
- ➔ Baker Creek Natural Foods 403-609-4434 Organic cookie dough & muffin mix.

**FROZEN STORAGE SPACE AVAILABLE**

210 pallet spots available for rent. Contact [melody@afpa.com](mailto:melody@afpa.com) for more information.

**LINK TO AFPA'S WEB SITE**

The AFPA web site continues to grow, if you would a hot link for a one time setup cost of \$45 + gst simply e-mail [melody@afpa.com](mailto:melody@afpa.com) your ULR address and a short description.

**AGRI-FOOD PROCESSING ASSISTANCE**

NEW product or NEW market? This financial assistance program is designed to support growth of processors in sharing the risks of introducing new products or in entering new markets. Apply today [www.afpa.com/pro/costshared.shtml](http://www.afpa.com/pro/costshared.shtml) for the application form or contact Melody 403-201-3657 ext 21



## **Summer Employment Program for Alberta's Processing Industry Continued**

The *Agricultural Processing Industry Employment Program* provides opportunities for career-related experience and skill training for students employed in Alberta's processing industry from May 1 to August 31. **Processors who hire a student for the summer are reimbursed for one-third of the employee's salary, up to \$500 per month (to a maximum of \$2,000 for the summer).**

The APIEP is funded and administered by Alberta Agriculture, Food and Rural Development (AAFRD). It began in the summer of 1996. Pending confirmation of funding, the program will be running in the summer of 2003.

Employers must be the owner of a value-added processing business, located in Alberta. Students must be attending a post-secondary institution, enrolled in a degree, diploma, or certificate program (returning to school in the fall), and may not be a relative of the employer. Employment must provide career-related experience for the student and must be full-time for at least four, continuous weeks within the program period.

The program is valuable for both the processor and the student. Companies are able to hire qualified summer help at reduced cost and students gain valuable experience that may help them in attaining future employment.

Over 200 processors in the province will be sent an Application Package as soon as they are available. Processors that did not receive a package and who want to be added to the Mailing List should see contact below. Employers have until the end of April to recruit a student and submit their completed application.

**Further details regarding program guidelines and application may be accessed via AAFRD's website at: [http://www.agric.gov.ab.ca/ministry/programs/ag\\_processing.html](http://www.agric.gov.ab.ca/ministry/programs/ag_processing.html).  
2003 information will up as soon as available.**

**Contact Julie Splawinski at 780-427-4187**

# GOLF CLASSIC

Back By  
Popular Demand

Kananaskis Country Golf Course

## Thursday June 5, 2003

- 12:18 – 1:48pm TEE TIMES (Mt. Lorette & Mt. Kidd)
- 6:30 pm Dinner & Awards Banquet

**RETURN THE ENCLOSED REGISTRATION FORM AS SOON AS POSSIBLE!**  
Callaway Scoring System will be utilized

#### HOTELS

- Blackfoot Inn (AFPA Associate Member) - \$104/nite – Call 252-2253 or 1-800-661-1151 & ask for the AFPA Block
- Lodge at Kananaskis – \$225/nite – call 1-866-432-4322 or [kan.reservations@deltahotels.com](mailto:kan.reservations@deltahotels.com) quote the group code GE081 and identify yourself as being with AFPA.

#### Note:

Annual General Meeting & Industry Builders Award Dinner is Wednesday June 4<sup>th</sup> at the Blackfoot Inn in Calgary, mark your calendar and plan to attend - watch for more information to register soon.



**AFPA's GOLF CLASSIC – June 5, 2003 – Kananaskis Golf Course**

**\$155.00 (+ \$10.85 gst) = \$165.85 per person**

(price includes: Golf Cart Range Balls Awards Dinner/prizes)

Name \_\_\_\_\_ Company \_\_\_\_\_

Ph \_\_\_\_\_ Fax \_\_\_\_\_ Handicap or score on 18 holes \_\_\_\_\_

e-mail \_\_\_\_\_



Name \_\_\_\_\_ Company \_\_\_\_\_

Ph \_\_\_\_\_ Fax \_\_\_\_\_ Handicap or score on 18 holes \_\_\_\_\_

e-mail \_\_\_\_\_

For Additional golfers please photocopy this page  
All cancellations will be subject to a \$25 administration charge. No refunds after May 17, 2003

Team preference/comments: \_\_\_\_\_

Course Preference \_\_\_ Kidd \_\_\_ Lorette

T-Time Preference between 12:18-1:48pm \_\_\_\_\_

**I'D LIKE TO BE A SPONSOR...**

BASIC SPONSOR - \$175 (+gst) Signage on tee

HOLE SPONSOR - \$425 (+gst) Signage on tee-plus 2 golfers

Trophy Sponsor \$175 (+gst) check preference if you have one

Mens Low Gross  Mens Low Net  Ladies Low Gross  Most Honest Golfer

Ladies Low Net  Ladies Longest Drive  Mens Longest Drive  Longest Putt

PRIZE SPONSOR

Team Prize for 4 \_\_\_\_\_

Cash donation \_\_\_\_\_ (AFPA to purchase prize on your behalf).

BOODLE BAG DONATION

100 Items of \_\_\_\_\_

Alberta Food Processors Association e-mail – [info@afpa.com](mailto:info@afpa.com)

#101 4632-1 Street SE

Calgary, AB T2G 2L3

ph (403) 201-3657 x21 Fax (403) 201-2513

Cheque enclosed (to follow)  Invoice (AFPA members only) - all invoice must be paid prior to golf day

VISA# \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Cardholder Name: \_\_\_\_\_