



AFPA's Calgary Information Session

November 22 (info attached)

Lean Processing

Nov. 21 Calgary
Nov. 27 Edm. (info attached)

Developing your HACCP System

Nov. 26-28 Edm.
safety@afpa.com

AFPA's Edm. Open House

Dec 4
Mark your calendar (info to follow)

SIAL Montreal

April 2-4, 2003
Want to exhibit at 40% discount?
Contact Arnold

AFPA Calgary
PH: 403-201-3657
Fax: 403-201-2513

AFPA Edmonton
PH: 780-444-2272
Fax: 780-483-7590

info@afpa.com

NEW MEMBER'S BENEFIT PROGRAM

At their October meeting the AFPA Board approved the addition of a number of ancillary benefit programs to supplement the existing benefits members receive through their AFPA membership. The initial new programs include group medical & dental insurance plans, logistics rate savings on courier, LTL shipments & consolidations (including cross border), fleet discounts for gasoline purchases & lower long distance calling rates. Details will be included with your membership renewal packages in December.

Group Benefits Plan

The first program up & running is the group medical/dental/insurance plan. AFPA has chosen to work with employee benefits specialists PWI Insurance Services based on their 20+ years experience providing group benefit programs to Associations similar to AFPA. PWI client associations include such groups as the Canadian Housewares & Hardware Manufacturers Association, the Canadian Retail Hardware Association & the Atlantic Building Supply Dealers Association to name a few. The AFPA staff benefits plan switched to PWI on November 1st & **the association will save 11% on the costs of providing the same benefits package.**

Studies indicate that employee benefits programs are a key component in retaining your trained & quality workforce in a competitive labour market. We encourage all members who have not already done so to consider looking at providing a cost effective benefits program. For those who have such programs in place we encourage you to have PWI work with your company to review the cost effectiveness of your existing programs. There is no cost or obligation & discussions are strictly confidential. Potential savings levels will vary by company & may depend upon the benefits offered.

This represents a real opportunity to positively impact your company's bottom line through reducing this significant piece of your operating costs.

AFPA SEEKING VICE PRESIDENT QUALITY & SAFETY

AFPA is accepting applications, see www.afpa.com "what's new" for a full job advert or contact training@afpa.com.

CORRECTION OF THE SEPTEMBER DIGEST

In the September Digest, it was noted that The Public Health Security & Bioterrorism Preparedness & Response Act requires the *Registration of Food Facilities*; owner/operator to register their facility with the FDA no later than December 12, 2002. Correct date for registration is December 12, 2003.

FOOD PROCESSORS ALLIANCE OF CANADA

Food processing associations across Canada have formalized their relationship with the formation of the Food Processors Alliance of Canada to provide a united voice when lobbying your Federal & Provincial governments. See www.afpa.com "what's new" for press release.

BEST PRACTICES

If you have received a survey from and/or have been requested to participate in an in-person interview please help us in gathering this info as part of the Best Practices Research Project. Results of the study will be released in early 2003 in written & workshop format to assist you to improve your bottom line.

VANCOUVER MARKET

AFPA is working with AB Agriculture to organize a seminar & one-on-ones tent. scheduled for Jan. 15 in Airdrie. Will invite BC representatives from the broker, distributor & specialty retail communities. Stay tuned. .

WINTER FANCY FOOD SHOW

FBC will be offering a program to audit this show in January. This year a trade show intelligence component will be included along with store tours & presentations. For more info. 1-800-493-9767.



LEASING SERVICES

How can AFSC Commercial help Alberta's food producers **preserve their cash?**

Teamed up with leasing partners, AFSC offers leasing services to enable businesses to get the equipment or technology they need - without the high cost that comes with ownership.

Need new equipment or technology to grow your business? Consider leasing.

AFSC Commercial understands business and wants to provide financing solutions that makes sense for Alberta's food processors.

**FIND OUT MORE
CALL 427-2140**

Or, visit our website.
www.AFSC.ca
AFSC.Commercial@gov.ab.ca



WELCOME NEW APFA MEMBERS

- ➔ PWI Insurance Services
1-800-265-2178
- ➔ Olymel – 403-343-8700

ALBERTA SHARE CAMPAIGN KICKOFF

Alberta Lt. Gov. Lois Hole helped kick off Alberta Share campaign in Save On Foods on 109 Street Edmonton on October 29. Customers buy the \$2 coupon with their grocery purchase and the donation goes to the Alberta Share program, and in turn to the Alberta's food banks. Red Deer was launched Oct. 31 and Lethbridge Nov. 1. Additional retailers to sign up in the near future.

LEAN PROCESSING ASSESSMENT SERVICE

The Alberta Food Processors Association and
Canadian Manufacturers & Exporters

invite you to attend a breakfast - networking - presentation being held

November 21, 2002 Executive Royal Inn, 2828-23 Ave. N.E., Calgary
&
November 27 AAFRD Bdrm. B, 7000 -113 St. (O'Donoghue Bldg.) Edmonton

- 8:00 Continental Breakfast
- 8:30 Welcome & Introductions
- 8:40 Lean Processing/Manufacturing - What is it? Impact on the Bottom Line!
Brian McCready, Vice President Canadian Manufacturers & Exporters
- 9:45 Coffee
- 10:00 Lean Processing Assessment Service Overview
Clif Skrypnyk, Director, Manufacturing Systems Alberta Economic Development
- 10:15 Lean Processing Assessment Service Team Introductions & Program Focus in each Category
Team Leader & Dr. Terry Rachuk, ITA, New Product/Process Development AFPA/NRC
- Energy Management
Ken Charters, Process Manager Stantec
- Manufacturing Process
Bill Moses, Quality Manager, Trimark Engineering
- Admin./Finance
Melodie Woods, Manager, Corp. Org./HR Resources Consulting Services, BDC
- Marketing /Industry
Peggy Marce, Development Officer Resources AAFRD
- Supply Chain
Clif Skrypnyk, Director Manufact.Optimization AED

NOTE: AFPA is organizing a pilot Lean Processing Assessment Service for 10 firms. In selecting the participating firms for this pilot project preference will be given to those firms that have participated in one of these seminars.

Support provided by the Alberta Agriculture Food & Rural Development
and the Canadian Technology Network (CTN)

The cost of the presentation including Continental Breakfast is as follows:

AFPA Member \$15.00 + GST

Non Member \$25.00 + GST

Note: because attendance numbers must be provided in advance, AFPA must invoice anyone who registers but does not attend.

**Complete & fax or e-mail to Linda at (780) 483-7590 or linda@afpa.com
or for more information contact Arnold @ AFPA (780) 444-2272 Ext. 227.**

CONFIRMATION OF PARTICIPATION

Registering for the:

Calgary Session _____

Edmonton Session _____

Company: _____ **Contact:** _____

Phone #: _____ **Fax #:** _____

e-mail: _____

Invoice me: (AFPA members only)

Cheque to follow (*reg. will not be honored until receipt of cheque*)

VISA #: _____ **Expiry Date:** _____

Name on Card: _____ **Signature:** _____



**Could your company use a 20% saving
in annual WCB premiums ?**

**Does your company understand the
tremendous impact of the new
Nutritional Labelling regulations ?**

Expanding your business ?

Learn about a new funding program that will defray some of those expansion costs!

All Owner/Managers & Senior Staff should attend

Join the AFPA senior management team for breakfast & learn about these important issues & more !

CALGARY - Friday November 22, 2002

Radisson Hotel (2120 – 16 Ave. NE)

Registration & networking 8:00 a.m.

Breakfast & Information session 8:30 to 10:00 a.m.

To assist us in providing breakfast please RSVP to Melody at 403-201-3657 ext 21
or Email melody@afpa.com

