

**UPCOMING  
EVENTS**



**FOOD SAFETY**

Frontline HACCP: Personnel Training  
March 26 Calgary.

Recall Workshop  
March 27 Calgary

Food Microbiology  
March 28 Calgary

**EDM. WOMAN'S  
SHOW**

April 13, 14

**ARFEX**

April 10, 11 Calgary  
There is still space available. Contact ARFA direct at 780-444-9496

**Grocery Showcase**

**West**

April 21-22  
Vancouver

**AFPA ANNUAL  
GENERAL  
MEETING**

May 31 Edm.

**AFPA**

780-444-2272  
403-201-3657  
[info@afpa.com](mailto:info@afpa.com)



**SPRUCE MEADOWS EXHIBIT OPPORTUNITY**

June 7-9, 2002 we are invited back to exhibit, demo & in some cases sell Alberta products at the National Tournament, space is limited. Contact Melody ([melody@afpa.com](mailto:melody@afpa.com)) if interested in receiving registration information. If you wish to participate you must have a manned booth for all hours of the show (noon-9pm on Friday & 10am-6pm Sat./Sun.) & be prepared for approx. 1,000 samples/day. Booth cost is \$250+gst & will include a skirted table, chair, 1 standard outlet, company sign, parking & admission.

**SKILL DEVELOPMENT NEEDS ASSESSMENT  
completed on the top skill development needs of the  
industry**

In partnership with Alberta Agriculture, the research defined the needs & highlighted the challenges for the production workers & supervisors in the industry. The growth & vitality of the industry will depend on attracting, retaining & developing the skills of the workforce - no easy feat in a shrinking labour market. Five key recommendations shape the report & are being considered for a *go-forward strategy* with Alberta Agriculture.

For more info. or a copy of the executive summary call Janet at 403 201 3657 x 22 or [janet@afpa.com](mailto:janet@afpa.com)

**MISSIONS**

If you are interested in attending any of the following trade shows as part of a cost-shared AFPA mission contact Arnold ASAP.

- FMI Tradeshow/Conference – Chicago May 5-7
- National Restaurant Association Trade Show – Chicago May 18-21
- International Dairy-Deli-Bakery Association Tradeshow – Orlando June 2-4

**AGRI-FOOD PROCESSING ASSISTANCE**

New product or new market? This financial assistance program is designed to support growth of processors in sharing the risks of introducing new products or in entering new markets. Apply today!

[www.afpa.com/pro/costshared.shtml](http://www.afpa.com/pro/costshared.shtml)

**FOOD BEVERAGE CANADA UPDATE**

FBC programs for this fiscal year ending March 31 are fully subscribed & our funding request has been submitted to Ottawa for programs starting April 1<sup>st</sup>. Watch for new & upcoming events, call Wendy for info 1-800-493-9767 or [www.foodbeveragecanada.com](http://www.foodbeveragecanada.com).

**CALGARY AIRPORT DISPLAY**

Improve visibility and showcase your products, there is still space available. Our display is located in concourse A which is a primary terminal for both domestic & international travel. Trivision billboards as well as product display opportunities. Time frames are flexible and can fit your budgets. Contact [melody@afpa.com](mailto:melody@afpa.com) for more information.

**HANDS-ON INTRODUCTION TO 5-S &  
VISUAL FACTORY**

March 18 in Medicine Hat. Here is a "learn-by-doing" opportunity to quickly understand the key fundamentals of 5-S & Visual Factory. This introductory training provides participants with the understanding & the tools to begin systematically implementing a safe, visual &

orderly workplace. Contact [Linda.malloy@cme-mec.ca](mailto:Linda.malloy@cme-mec.ca) or 780-462-6622.

**FOR SALE**

Gov't inspected meat processing facility. One owner:

- Annual sales 7 figures; equipment approx value \$300K
- Substantial increase in sales & positive cash flow in recent yrs (approx. 71%)
- Recently renovated & acquired new equipment approx. value \$50K
- Large trading area, loyal customer base (retail/wholesale) & solid reputation.
- Retail & custom cutting of pork, beef, lamb, goat, bison, elk; slaughtering, processing, sausage making, curing, smoking
- Tremendous potential for further expansion
- Long-term staff: 12 full-time, 2 part-time

This is a profitable, turnkey operation whose owner wishes to retire. Michael Bratvold of Swift Current, Saskatchewan 306-773-2069 [mjbratvold@hotmail.com](mailto:mjbratvold@hotmail.com)

**OCCUPATIONAL HEALTH & WELLNESS "THE  
BUSINESS ADVANTAGE – April 2 Calgary**

A conference about the impact of workplace absenteeism & the solutions to this problem. Sponsored by Columbia Health Centres & Network Health Inc. For further info. 1-800-665-9947

**EDMONTON WOMAN'S SHOW**

To exhibit on April 13, 14 & receive reduced rates as an AFPA member contact Louise Reinich 780-490-0215.

**WELCOME NEW AFPA MEMBERS**

- ❖ **Anna's of North America Calgary Limited** 403-601-4922 Specialty cookies.
- ❖ **The Banff Centre – Leadership Development** 403-762-6493 Innovative programs, world-class conference facilities.
- ❖ **Canada's Choice Spring Water** – 905-795-1260 Natural spring bottled water.
- ❖ **Flair Flexible Packaging Corp.** – 403-207-3226 Design, multi-layer film/plastic packaging.



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