

**EECnet**

Feb. 22 Edm.  
Rachel  
780-495-4142

**Internal Audit  
Refresher Course**

Feb. 25 Leth.  
26<sup>th</sup> Calg.  
27th Edm.

**Increasing  
Profitability**

Feb. 26 Edm. &  
Feb. 28 Calgary

**BC Foodservice**

**Expo**

March 3-5  
Vancouver

**Natural Products**

**Expo West**

March 7-10  
Anaheim

**Going Organic**

March 11-12  
Red Deer  
422-4873 Mike

**FOOD SAFETY**

Developing Your  
HACCP System  
March 12-14 Edm.

Frontline HACCP:  
Personnel Training  
March 26 Calgary.

Recall Workshop  
March 27 Calgary

Food Microbiology  
March 28 Calgary

**ARFEX**

April 10,11

**Grocery Showcase**

**West**

April 21-22  
Vancouver

**AFPA**

780-444-2272  
403-201-3657  
[info@afpa.com](mailto:info@afpa.com)



**AFPA HAS AN EXCITING CAREER OPPORTUNITY  
FOR A PRESIDENT/CEO**

If you would like to join our team, submit your resume in confidence by Feb. 20 to [info@afpa.com](mailto:info@afpa.com) or mail #210, 1935 – 32 Ave. NE Calgary T2E 7C8. [www.afpa.com](http://www.afpa.com) "What's New" for a more details.

**THINKING OF LEADERSHIP DEVELOPMENT?**

AFPA has a bursary to offset some of your training costs. \$2500/company is available to be used for 1 individual or shared among employees. More details [www.afpa.com/iww/](http://www.afpa.com/iww/)

AFPA will launch its industry supported leadership development program in Edm in Sept. dates tba. The program will follow the same pattern as Calgary; 5, two day modules with 1 day of coaching after each. To view the program content, [www.afpa.com/iww/](http://www.afpa.com/iww/)

**Don't take our word for it...Current leadership Learners had this to say about the program:** *Right off the bat AFPA does some of this stuff better than these private guys ... AFPA could do it more affordably and better because they gear it to our industry and second off I know them and there is a certain amount of familiarity that comes with working relationship. Rest of these guys are just road shows. I look at the AFPA stuff with a great deal more seriousness. These private ones are geared to people who have a great deal of money and are professional course takers with limitless budgets. That doesn't suit my budget or situation. I want to go with the idea that I'm learning something.* - Plant Manager, Specialty Foods, Calgary Leadership Training  
Contact [janet@afpa.com](mailto:janet@afpa.com) or 201 3657 x22

**NUTRITIONAL LABELLING**

AFPA, in response to industry needs, as well as future legislation, is offering assistance with all your Nutritional Labelling needs. We have partnered with an accredited laboratory to offer reduced pricing for ingredient breakdown & nutritional analysis; this may include any specific nutrient testing you may request. As a part of our complete service, we provide info. on claims that you can make for your product, as well as French/English translations. Contact Spring or Jyoti in Calgary if you are interested in this service.

**INCREASING PROFITABILITY BY ENHANCING  
PERFORMANCE Feb 26 Edm, Feb. 28 Calgary**

Ever wondered what lean thinking is, or heard the term competitive intelligence? Join our session [www.afpa.com](http://www.afpa.com) "what's new" or [arnold@afpa.com](mailto:arnold@afpa.com).

**SAFETY & QUALITY TEAM**

Please contact Jyoti or Spring in our Calgary office if you have any questions on our programs or wish to register for our workshops.

Best wishes to Kelly Sawka, who has left the team to pursue other opportunities.

**AGRI-FOOD PROCESSING ASSISTANCE**

New product or new market? This financial assistance program is designed to support growth of processors in sharing the risks of introducing new products or in entering new markets. Apply today!  
[www.afpa.com/pro/costshared.shtml](http://www.afpa.com/pro/costshared.shtml)

**ECCnet SEMINAR – FEB. 22 8:30am-10am**

Many retailers are already registered & require their suppliers to load product data onto EECnet by Jan. 2003. Any NEW products must be listed by March 2002. This seminar is your opportunity to find out more & what you must do to maintain important supply relationships. Rachel 780-495-4142.

**LOOKING FOR WORKERS?**

AFPA maintains a database of resumes of people who have the skills our industry needs. On a fee for service, \$175/placement, AFPA will develop a job advert, post it to over 30 agencies & email you the resumes which match the skills you are seeking. Contact [janet@afpa.com](mailto:janet@afpa.com) or 403-201- 3657 x22



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The Blackfoot Inn is pleased to extend a promotional rate of \$99/night + taxes to AFPA members (available January – March 2002).

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**WELCOME NEW AFPA MEMBERS**

- ❖ 1<sup>st</sup> Canada Buffalo Co. 403-843-7777  
Producer of fine buffalo products.
- ❖ Enviro-Test Laboratories Ltd. 780-413-5227  
Full service laboratory.
- ❖ Lalany's International Meals Inc. 780-988-5689  
Buffalo meat.
- ❖ President's Network 780-469-9998  
Consulting network.



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