



# December 2001 Digest

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## WORKPLACE HEALTH & SAFETY

Register before Dec 31 Contact Ken

## FOOD SAFETY

HACCP Overview for Executives  
Jan 15 Edm.  
March 5 Calg.

Effective Records for HACCP  
Jan 16 Edm.  
March 6 Calg.

Developing your HACCP System  
Jan 22-24 Calg.  
March 12-14 Edm.

Frontline HACCP Personnel Training  
Feb 12 Edm.  
March 26 Calg.

Recall Workshop  
Feb 13 Edm.  
March 27 Calg.

Food Micro  
March 28 Calg.

## GOING TO MARKET

Jan 15 Calg.

## FANCY FOOD SHOW

January 2002

## Cdn Int'l FOOD & Bev. SHOW

Feb. 2002 Toronto

## ANTAD

March 2002 Mexico

AFPA gratefully acknowledges mission funding support from Agriculture & Agri-Food Canada & the Agriculture & Food Council of Alberta

## **AFPA**

780-444-2272

403-201-3657

[info@afpa.com](mailto:info@afpa.com)



*From The AFPA Staff*

## WCB PREMIUMS UP 30%: CUT YOUR COSTS!

### December 31 Deadline!

WCB premiums are increasing an average 30% for 2002. AFPA's Health & Safety Program can assist you in improving your health & safety program to cut your WCB premiums, reduce other costs associated with accidents, and reduce staff turnover. Contact Ken (at AFPA) to register.

## GROWING ALBERTA'S FOOD FOR THOUGHT

### NEXT ISSUE FEBRUARY 2002

Get your message to over 250,000 readers across Alberta in the only consumer food magazine published by knowledgeable industry people. Contact Ken (at AFPA) for details.

## GOING TO MARKET

### SEMINAR JANUARY 15, 2002

For processors introducing products to foodservice. Includes presentations from national & regional buyers & a local chef. One-on-one meetings with these presenters are available in the afternoon. The company judged most ready to enter the foodservice market will receive free booth space at the National Food & Beverage Show in Toronto in February. For more info, Christy Wohland 780-495-5524  
[wohlandc@em.agr.ca](mailto:wohlandc@em.agr.ca)

## ANTAD March 15-18, 2002 Guadalajara, Mexico

ANTAD 2002 has 1,141 exhibit spaces available for products, equipment & services. It expects 17,000 attendees. Contact Marcy O'Connor 780 422-1762:  
[www.agric.gov.ab.ca/marketnews/mexico/antad2002.html](http://www.agric.gov.ab.ca/marketnews/mexico/antad2002.html)

## SKILLS DEVELOPMENT INITIATIVE NEEDS ASSESSMENT

AAFRD, in partnership with AFPA launched this initiative to support skills development for production workers & first-line supervisors in the industry. The 1st phase is a needs assessment of the industry & action plan to address those needs. Consultation with industry & a review of best practices will form the foundation of the needs assessment. Managers, supervisors, production workers & labour representatives will all be asked to contribute to the development of innovative solutions that supports expansion of existing processors & attraction of new investment. Contact Janet (at AFPA).

## CONGRATULATIONS TO CATTLE BOYZ GOURMET BBQ SAUCE

Three-time award winner in Scovie Awards (prestigious contest out of Alberque, New Mexico. 1<sup>st</sup> place BBQ Sauce, 1<sup>st</sup> place Grilling Sauce, 2<sup>nd</sup> place Condiment & Meat Sauce. For more info on this award [www.fiery-foods.com/scovies/sc2001pro\\_winners.htm](http://www.fiery-foods.com/scovies/sc2001pro_winners.htm)

## COALITION FOR SECURE & TRADE EFFICIENT BORDERS

The Coalition of 40+ business associations & companies was formed to recommend measures to facilitate the passage of goods & people across the border; strengthen security, border processing; & increase Canada/U.S. cooperation to prevent entry of terrorists, illegal immigrants, contraband & illegal goods. To read the Coalition position paper "Rethinking our Borders" & to learn more, contact Brian McCready, Canadian Manufacturers & Exporters 780-426-6622.

## LINK TO AFPA'S WEB SITE

The AFPA web site continues to grow, if you would like to have a hot link from AFPA's page, e-mail [melody@afpa.com](mailto:melody@afpa.com) a short description & the ULR address, the cost is \$45+gst (one time setup cost).

## WELCOME NEW AFPA MEMBERS

- Beef Marketing Services International 604-408-6695 Non profit Assoc. involved in market development in the USA on behalf of the Alberta cattle/beef industry.
- CIBC Westgate Branch 780-930-3577
- Travelodge 780-436-9770 Edmonton South is pleased to extend a \$68 corporate rate for AFPA members.



Finance It. Protect It. Help It Grow

## sourcing capital

need funds to expand your food processing operation? contact us at:

Edmonton: (780) 415-1216

Calgary: (403) 297-6281

Camrose: (780) 679-1311

Lethbridge: (403) 381-5240

[www.agric.gov.ab.ca/afsccommercial](http://www.agric.gov.ab.ca/afsccommercial)

**AFSC COMMERCIAL**  
*capital, connections and ideas that bring results*



## *P R O F I L E S*

**Consider utilizing the services of AFPA ASSOCIATE MEMBERS  
when making your purchasing decisions**

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### **B R O K E R S**

#### **KLONDIKE FOODS INC.**

Locally owned family operated company, in business for over 30 years covering Alberta and north eastern B.C. on a brokerage or on a buy-sell basis. Proud to be representing major Alberta companies. Covering all major retail, foodservice distributors as well as the end-users on a weekly basis.  
Contact Jack Trach (780) 451-6677 or [klondike@planet.eon.net](mailto:klondike@planet.eon.net)

#### **SHIRRA-PANWEST**

We are a Calgary based company that brokers or distributes throughout Western Canada. We have Sales reps in all areas. We will eagerly talk to any Alberta based company that needs great representation.  
Contact Hessel Kielstra (403) 290-1838 or [hessel@telusplanet.net](mailto:hessel@telusplanet.net)

### **F R E I G H T**

#### **OVERSEAS CONTAINER FORWARDING INC.**

International freight forwarding. Ocean FCL/LCL (import/export), airfreight (import/export) Reefer specialists.  
Contact Tamara Riley (403) 209-8301 or [tamara@ocf.ca](mailto:tamara@ocf.ca) – [www.ocf.ca](http://www.ocf.ca)

#### **SPI INTERNATIONAL (EDMONTON)**

Freight forwarder/freight broker. Domestic and international freight, Canada/USA and international shipments, all sizes, all commodities, all modes truck/rail/air/ocean - one call, does it all!  
Contact Glenn Helten (888) 521-5235 or [ghelten@spitrans.com](mailto:ghelten@spitrans.com) - [www.spitrans.com](http://www.spitrans.com)

#### **VANCOUVER PORT AUTHORITY**

Port Vancouver handles annually more than 30 billion in international trade and over 70 million metric tonnes of cargo. The Port handles the majority of resource related commodities and manufactured goods in and out of Canada to Asia Pacific.  
Contact Barbara Yandel (604) 665-9333 or [barbara.yandel@portvancouver.com](mailto:barbara.yandel@portvancouver.com)

**Visit [www.afpa.com/mem/](http://www.afpa.com/mem/) for a complete listing of  
Associate Members and their web links  
or e-mail [melody@afpa.com](mailto:melody@afpa.com)**

